



JOB OPENING

Development Director

Stable Recovery is a nonprofit organization dedicated to empowering individuals in recovery from addiction through the healing connection between humans and horses and meaningful workforce development. The Development Director plays a pivotal role in sustaining and expanding the financial resources that make our mission possible.

Reporting to the Director of External Affairs, the Development Director is responsible for planning, implementing, and managing and supporting a comprehensive fundraising strategy that includes annual giving, grants, events, and sponsorships.

This individual will cultivate meaningful relationships with donors and community partners, provide support and oversight to the Outreach and Marketing and Social Media Coordinators and share the transformative impact of Stable Recovery's programs, and help secure the resources needed to strengthen and grow our mission.

Key Responsibilities:

- Fundraising Strategy & Leadership
- Donor Cultivation & Stewardship
- Grants & Corporate Partnerships
- Events & Campaigns
- Operations & Collaboration

Qualifications:

- Bachelor's degree required; advanced degree or CFRE certification preferred
- 4+ years of progressively responsible fundraising experience in nonprofit organizations
- Demonstrated success in annual giving campaigns, grant solicitations, event fundraising, and donor relations
- Detail oriented
- Strong organizational, leadership, and communication skills
- Exceptional writing ability and skill in communicating mission-driven impact
- Experience with donor management software (Bloomerang, QGiv)
- Passion for the mission of Stable Recovery and an understanding of addiction recovery and/or equine-assisted therapy is strongly preferred
- Ability to work collaboratively in a small, mission-focused team environment.

Compensation & Benefits

- Salary Range: \$50,000-\$60,000
- Benefits: Health insurance, paid time off, flexible schedule, professional development opportunities, etc.